

## DAFTAR PUSTAKA

- Abdul Haris Romdhoni, "*Zakat Dalam Mendorong Pertumbuhan Ekonomi dan Pengentasan Kemiskinan*", Jurnal Ilmiah Ekonomi Islam Vol. 3, No. 1 2017.
- Abdurrachman Qadir, *Zakat: Dalam Dimensi Mahdhah dan Sosial*, Cet. 2 Jakarta: PT RajaGrafindo Persada, 2001.
- Agus Irianto, *Statistika Konsep Dasar Aplikasi Dan Pengembangannya*, Jakarta: Kencana Prenada Media Group, 2007.
- Ali Ridlo, "*Zakat Dalam Perspektif Ekonomi Islam*", Jurnal Penelitian Al-Adl Vol. 7, No. 1 2014.
- Anwar Sanusi, *Metodologi Penelitian Bisnis cet. 4*, Jakarta: Salemba Empat, 2014.
- Ari Wibowo, "*Pengaruh Kualitas Layanan, Harga dan Lokasi terhadap Keputusan Pembelian di D'stupid Baker Surabaya*", (Surabaya: Jurnal Ilmu dan Riset Manajemen, Vol. 3, No. 12 Sekolah Tinggi Ilmu Ekonomi Indonesia (STIESIA), 2014.
- Bachman dan Zaheer, *The Handbook Of Trust Research*, Jakarta: Erlangga, 2006.
- BAZNAS, *Indeks Literasi Zakat Teori dan Konsep*, Jakarta: Pusat Kajian Strategi-Badan Amil Zakat Nasional, 2019.
- BAZNAS (Badan Amil Zakat Nasional), [www.baznas.go.id](http://www.baznas.go.id).
- Buchari Alma, *Pengantar Bisnis*, Bandung: Alfabeta, 2010.
- Damsar, *Pengantar Sosiologi Pendidikan*, Jakarta: Kencana, 2011.
- Danang Sunyoto, *Statistik Deskriptif Untuk Ekonomi*, Bandung: CV. Yrama Wydya, 2011.
- Darsono dan Dhammesta, *Kontribusi Involvement dan Trust In Brand Dalam Membangun Loyalitas Pelanggan*, Jurnal Ekonomi Dan Bisnis Indonesia, Vol. 20, No.3, 2005.
- Daulay, Abdul Hafiz, dan Iryad Lubis. "Analisis Faktor-Faktor Penyebab Keengganan Masyarakat Membayar Zakat Melalui Instansi Bazis/Laz Di Kota Medan (Studi Kasus: Masyarakat Kecamatan Medan Tembung)." Jurnal Ekonomi Dan Keuangan 3.3 2015.

Delmi Hamsiska Putri, *Pengaruh Sosialisasi Badan Amil Zakat Nasional Terhadap Minat Muzakki Membayar Zakat Melalui Badan Amil Zakat Nasional Di Tembilahan Kota*, Skripsi STAI ASYIDIN TEMBILAHAN, 2020.

Delvita Hamsiska Putri, *Pengaruh Sosialisasi Badan Amil Zakat Nasional Terhadap Minat Muzakki Membayar Zakat Melalui Badan Amil Zakat Nasional Di Tembilahan Kota*, 2020.

Drs. Sidi Gazalba, *Masyarakat Islam, Pengantar Sosiologi & Sosiografi*, Jakarta, Bulan Bintang, 1976.

Eko Satrio Dan Dodik Siswanto, *Analisis Factor Pendapatan, Kepercayaan dan Religiusitas dalam Mempengaruhi Minat Muzakki Untuk Membayar Zakat Penghasilan Melalui Lembaga Amil Zakat*, Symposium Nasional Akuntansi XIX, Lampung, 2016.

Fairuz Maryam Naimah & Arie Rachmat Soenjoto, "Productive Zakat Distribution Effect on Micro Small and Medium Enterprises Empowerment (Case Study: BAZNAS Yogyakarta)", *Journal of Islamic Economics and Philanthropy (JIEP)* Vol. 1, No. 3 2018.

Fandy Tjiptono, *Pemasaran Jasa*, Yogyakarta; Andi Offset, 2014.

Fasochah, *Analisis Pengaruh Kepercayaan Dan Kualitas Layanan Terhadap Loyalitas Pelanggan Dengan Kepuasan Konsumen Sebagai Variabel Mediasi (Studi Pada Rs Darul Istiqomah Kaliwangi Kendal)*, *Jurnal Ekonomi Majamen Akuntansi*, No. 13, 2013.

Fordebi & Adesy, *Ekonomi dan Bisnis Islam: Seri Konsep dan Aplikasi Ekonomi dan Bisnis Islam, Cet. 1* Jakarta: Rajawali Pers, 2016.

Ghozali H.I, *Aplikasi Analisis Multivariade Dengan Program Spss*, Semarang: Badan Penerbit Universitas Diponegoro, 2009.

Glock dan Strak, *Psikologi terapan mengupas dinamika kehidupan umat manusia*, Yogyakarta: Darusalam 2004.

<https://www.dkampus.com/2017/05/pengertian-literasi-menurut-para-ahli/>.

Husayn Syahatah, *Akuntansi Zakat: Panduan Praktis Perhitungan Zakat Kontemporer*, Jakarta: Pustaka Progresif, 2004.

Husein, *Metode Penelitian Untuk Skripsi dan Tesis*. Edisi Pertama Cetakan Kedua. Jakarta: Raja Grafindo Perkasa, 2007.

- Husein Umar, *Metode Penelitian Untuk Skripsi dan Tesis Bisnis Edisi Kedua*, Jakarta: Rajawali Pers, 2013.
- Jogiyanto, *Sistem Informasi Keperilakuan*, Yogyakarta: Andi, 2007.
- Jumingan, *Studi Kelayakan Bisnis: Teori & Pembuatan Proposal Kelayakan*, Jakarta: Bumi Aksara, 2009.
- Kasmir, *Marketing dan Kasus-Kasus Pilihan*, Jakarta: CAPS, 2006.
- Koentjaraningrat, *Pengantar Ilmu Antropologi*, Jakarta: Aksara Baru, 1979.
- Marpuah, "Potensi Filantropi Keagamaan melalui Pemberdayaan Zakat: Studi Tentang Potensi Muzakki dan Mustahik di BAZNAS", *Jurnal PENAMAS* Vol. 29, No. 3 2016.
- Mayer dan Albertini, *Using Analisissto Asses Comperehensionin Deaf College Reader*, *Journal Of Deafstudies And Deaf Education*.
- McKnight, *Depelving And Validating Trust Measures For E- Commerce: An Integrative Typology*, *Information System Research*, Vol.13, No.3, 2002.
- Mc Knight et al., *The Impact of Initial Consumer Trust on Intention to Transact with a Website: A Trusting Building Model*, *Jurnal Sistem Strategi Informasi*, 2002.
- Meri Yuliani, dkk, *Analisis Faktor-Faktor Penyebab Keengganan Masyarakat Membayar Zakat Melalui BAZNAS Kabupaten Kuantan Singingi*, *Jurnal Tabarru': Islamic Banking and Finance*, Volume 1, Nomor 2, 2018.
- Michael Adiwijaya, *8 Jurusan Jitu Mengelola Bisnis Ritel Ala Indonesia*, Jakarta: PT Elex Media Komputindo, 2010.
- M. Abdul Rouf, *Analisis Faktor-Faktor Yang Mempengaruhi Minat Masyarakat Membayar Zakat Dirumah Zakat Cabang Semarang*, Tesis, Fakultas Syariah IAIAN Walisongo Semarang, 2011.
- M. Ali Hasan, *Zakat dan Infak: Salah satu Solusi Mengatasi Problema Sosial di Indonesia, Cet. 1* Jakarta: Kencana, 2006.
- M. Munandar Soelaiman, *Ilmu Sosial Dasar Teori dan Konsep Ilmu Sosial*, Eresco, Bandung: Eresco, t.th.
- M. Nuruddin, *Transformasi Hadis-Hadis Zakat Dalam Mewujudkan Ketangguhan Ekonomi Pada Era Modern*, *Jurnal Zakat dan Wakaf ZISWAF*, Vol. 1, No. 2, Desember 2014.

- M. Taufiq Amir, *Dinamika Pemasaran*, Jakarta: Raja Grafindo Persada, 2011.
- Mudjarad, *Metode Riset Untuk Bisnis Dan Ekonomi*, Jakarta: Erlangga, 2003.
- Muhammad Firdaus, *Ekonometrika Suatu Pendekatan Aplikatif*, Cetakan 1, Jakarta: PT. Bumi Aksara, 2011.
- Muhammad Syafi'ei el-Bantanie, *zakat, infak, dan sedekah, cet. 2*, Bandung: Salamadani, 2011.
- Muhammad Taisir, "Problematika Pendistribusian Zakat dalam Pemberdayaan Ekonomi Masyarakat", *Jurnal el HIKMAH* Vol. 10, No. 2 2016.
- Muklish Muhammad Nur, dan Zulfahmi, Pengaruh Pengetahuan, Pendapatan, dan Kepercayaan, Terhadap Minat Muzzaki dalam Membayar Zakat di Baitul Mal Kota Lhokseumawe, *Jurnal Ekonomi Regional Unimal*, Volume 01 Nomor 3 Desember 2018.
- Munandar Soelaeman *ilmu sosial dasar Teori dan konsep ilmu social*, Bandung: PT eresco 2009.
- Murtadho Ridwan, "Analisis Implementasi Regulasi Zakat", *Jurnal Yudisia* Vol. 7, No. 2 2016.
- Outlook Zakat Indonesia 2021.
- Profil Badan Amil Zakat Nasional (BAZNAS).
- Rahmawati Muin, *Manajemen Zakat, Cet. 1* Samata: Alauddin University Press, 2011.
- Rina Rizkia dkk, *Pengaruh Faktor Budaya, Motivasi, Regulasi, dan Pemahaman Tentang Zakat terhadap Keputusan Muzakki untuk Membayar Zakat Maal (Studi Para Muzakki di Kota Sabang)*, *Jurnal Telaah & Riset Akuntansi*, Vol. 7, No. 1, 2014.
- Rozalinda, *Fikih Ekonomi Syariah: Prinsip dan Implementasinya pada Sektor Keuangan Syariah, Cet. 1* Jakarta: Rajawali pers, 2016.
- Slameto, *Belajar Dan Faktor-Faktor Yang Mempengaruhinya*, Jakarta: PT Rineka Cipta, 2013.
- Sugiyono, *Metode Penelitian Bisnis Cetakan Kedelapan*, Bandung: Alfabeta, 2005.
- Sugiyono, *Metode Penelitian Bisnis*, Bandung: Alfabeta, 2010.

Suryabrata Sumardi, *Metodologi Penelitian*, Jakarta: PT Raja Grafindo Persada, 2004.

Susanto, *Sosialisasi Pelayanan*, Malang: Universitas Kanjuruhan, 1992.

Syahrum dan Salim, *Metodologi Penelitian Kuantitatif*, Bandung: Citapustaka Media, 2012.

Syofian Siregar, *Statistic Parametric Untuk Penelitian Kuantitatif*, Jakarta: Pt. Bumi Aksara, 2013.

Tri Yuniyanto, *Pengaruh Tingkat Kepercayaan, Pengetahuan Dan Religiusitas terhadap Minat Muzakki Dalam Mengeluarkan Zakat Di Badan Amil Zakat Nasional (BAZNAS) Kota Salatiga*, Tesis, Ekonomi Syariah IAIAN Salatiga, 2020.

Yasin Ahmad Hadi, *Panduan Zakat Praktis*, Jakarta: Dompot Dhuafa Republika, 2011.

Yuliana, *Pengaruh Sikap Pada Pindah Kerja, Norma Subjektif, Perceived Behavioral Control Pada Intensi Pindah Kerja Pada Pekerja Teknologi Dan Informasi*, Jurnal Ilmiah Psikologi Terapan, 2004.

Yusuf Qardhawi, *Hukum Zakat Studi Koperatif Mengenai Status Dan Filsafat Zakat Berdasarkan Qur'an Dan Hadis*, Jakarta: PT. Mitra Kerjaya Indonesia, 2004.

Yusuf Qardhawi, *Fiqhuz Zakat*, (Terjemah Salman Harun, Dkk), *Hukum Zalat*, Jakarta: PT. Pustaka Litera Antar Nusa, 2006.

Zainuddin, *Hukum Zakat: Perspektif Normatif, Kesejahteraan dan Keadilan Sosial, Cet. 1* Makassar: Alauddin University Press, 2013.

## LAMPIRAN-LAMPIRAN

### KUESIONER

Analisis Faktor-Faktor Determinan Keengganan Muzakki Membayar Zakat ke Badan Amil Zakat (Studi Kasus Baznas Kabupaten Padang Lawas Utara).

#### A. Identitas Diri

Mohon dengan hormat kesediaan bapak/ibu/sdr/i untuk mengisi data responden yang dikategorikan sebagai muzakki di bawah ini:

Nama : .....

Jenis kelamin :  laki-laki  perempuan

umur :  20- 30 th  31- 40th  41 -50 th   $\geq$ 50 th

pendidikan terakhir:  SD  SMP  SMA  Sarjana

Pekerjaan :  PNS  Swasta  Wirausaha

Penghasilan  $\geq$ Rp. 7.000.000 :  Ya  Tidak

#### B. Petunjuk pengisian angket

Berilah tanda ( $\surd$ ) pada kolom yang bapak/ibu/sdr/i pilih sesuai dengan keadaan yang sebenarnya dengan alternative jawaban sebagai berikut:

SS: bila anda sangat setuju dengan pernyataan tersebut.

S : bila anda setuju dengan pernyataan tersebut.

KS : bila anda kurang setuju dengan pernyataan tersebut.

TS : bila anda tidak setuju dengan pernyataan tersebut.

STS : bila anda sangat tidak setuju dengan pernyataan tersebut.

Saya berharap anda menjawab semua pernyataan yang ada.

#### C. Apakah anda sudah berzakat melalui BAZNAS.

##### LOKASI

| No. | Pernyataan                        | Alternatif jawaban |   |    |    |     |
|-----|-----------------------------------|--------------------|---|----|----|-----|
|     |                                   | SS                 | S | KS | TS | STS |
| 1.  | Jarak tempuh menuju lokasi Baznas |                    |   |    |    |     |

|    |   |  |  |  |  |  |
|----|---|--|--|--|--|--|
|    | sangat jauh.  |  |  |  |  |  |
| 2. | Akses jalan dari kecamatan atau desa menuju lokasi Baznas sangat jelek. |  |  |  |  |  |
| 3. | Tempat lokasi parkir Baznas sangat aman.                                |  |  |  |  |  |
| 4. | Lokasi Baznas dapat ditemukan dengan mudah.                             |  |  |  |  |  |
| 5. | Lokasi Baznas dapat dilihat dengan jelas dari kejauhan.                 |  |  |  |  |  |

### SOSIALISASI

| No. | Pernyataan  | Alternatif jawaban |   |    |    |     |
|-----|---|--------------------|---|----|----|-----|
|     |   | SS                 | S | KS | TS | STS |
| 6.  | Setujukah anda bahwa pihak Baznas merupakan sarana penyampaian informasi tentang zakat kepada masyarakat?   |                    |   |    |    |     |
| 7.  | Bentuk sosialisasi yang dilakukan oleh petugas Baznas melalui berbagai media, baik media elektronik maupun media massa.   |                    |   |    |    |     |
| 8.  | Baznas melakukan penyuluhan kepada masyarakat secara langsung yang dianggap berpotensi zakatnya tinggi dan membutuhkan informasi yang lengkap dan jelas, serta realisasi dana zakatnya.                                   |                    |   |    |    |     |
| 9.  | Pemasangan spanduk di pinggir jalan atau ditempat-tempat strategis yang berisi pesan singkat tentang wajibnya mengeluarkan zakat, yang mudah dimengerti dan menarik sehingga mampu menyampaikan tujuannya dengan baik     |                    |   |    |    |     |
| 10. | Media sosialisasi dalam menyampaikan informasi dapat diakses melalui internet setiap saat dengan cepat dan mudah serta informasi yang diberikan sangat lengkap, akurat, terpercaya, terjamin kebenarannya dan up to date. |                    |   |    |    |     |

### KEPERCAYAAN

| No. | Pernyataan   | Alternatif jawaban |   |    |    |     |
|-----|--|--------------------|---|----|----|-----|
|     |  | SS                 | S | KS | TS | STS |
| 11. | Kurangnya kepercayaan masyarakat bahwa lembaga Baznas bisa mengelola |                    |   |    |    |     |

|     |   |  |  |  |  |  |
|-----|---|--|--|--|--|--|
|     | dana zakat dengan baik.   |  |  |  |  |  |
| 12. | Kurang percayanya masyarakat jika pihak Baznas melalui pengelolaannya dapat meningkatkan taraf hidup mustahiq.        |  |  |  |  |  |
| 13. | Kurangnya kepercayaan masyarakat kepada Baznas bahwa dana zakatnya diberikan kepada yang berhak menerimanya.          |  |  |  |  |  |
| 14. | Kurangnya kepercayaan masyarakat kepada Baznas dalam memberikan dana zakatnya secara adil                             |  |  |  |  |  |
| 15. | Kurangnya kepercayaan masyarakat kepada Lembaga Baznas karena manajemen dana zakat kurang dikelola secara transparan. |  |  |  |  |  |

### LITERASI

| No. | Pernyataan   | Alternatif jawaban |   |    |    |     |
|-----|--|--------------------|---|----|----|-----|
|     |  | SS                 | S | KS | TS | STS |
| 16. | Zakat apabila dikelola dengan profesional merupakan salah satu instrument yang dapat mengatasi kemiskinan. |                    |   |    |    |     |
| 17. | Saya membayar zakat karena saya mengetahui macam-macam zakat yang harus dikeluarkan.                       |                    |   |    |    |     |
| 18. | Lembaga Baznas merupakan Lembaga resmi yang memiliki regulasi untuk mengaturnya                            |                    |   |    |    |     |
| 19. | Membayar zakat adalah kewajiban umat Islam   |                    |   |    |    |     |
| 20. | Membayar zakat adalah sebuah bentuk rasa syukur  |                    |   |    |    |     |

### KEENGGANAN

| No. | Pernyataan   | Alternatif jawaban |   |    |    |     |
|-----|--|--------------------|---|----|----|-----|
|     |  | SS                 | S | KS | TS | STS |
| 21. | Saya enggan membayar zakat ke Baznas karena tidak mengerti tujuan dan fungsi Baznas itu sendiri. |                    |   |    |    |     |
| 22. | Keengganan muncul dalam diri saya atas kesadaran sendiri.  |                    |   |    |    |     |
| 23. | Keengganan muncul karena adanya rasa kurang percaya terhadap Lembaga                             |                    |   |    |    |     |



|         |  |  |  |  |  |
|---------|--|--|--|--|--|
| Baznas. |  |  |  |  |  |
|---------|--|--|--|--|--|

### LAMPIRAN DATA HASIL KUESIONER

#### Lokasi

| No | P.1 | P.2 | P.3 | P.4 | P.5 | Jumlah |
|----|-----|-----|-----|-----|-----|--------|
| 1  | 3   | 5   | 5   | 4   | 3   | 20     |
| 2  | 2   | 4   | 2   | 2   | 4   | 14     |
| 3  | 3   | 3   | 3   | 3   | 3   | 15     |
| 4  | 4   | 2   | 2   | 4   | 4   | 16     |
| 5  | 2   | 3   | 4   | 4   | 4   | 17     |
| 6  | 1   | 1   | 5   | 5   | 3   | 15     |
| 7  | 5   | 5   | 5   | 5   | 5   | 25     |
| 8  | 2   | 4   | 4   | 2   | 2   | 14     |
| 9  | 2   | 2   | 2   | 2   | 2   | 10     |
| 10 | 4   | 4   | 5   | 5   | 3   | 21     |
| 11 | 2   | 2   | 4   | 2   | 3   | 13     |
| 12 | 3   | 2   | 4   | 3   | 4   | 16     |
| 13 | 3   | 2   | 4   | 3   | 4   | 16     |
| 14 | 2   | 2   | 3   | 4   | 3   | 14     |
| 15 | 1   | 1   | 3   | 4   | 3   | 12     |
| 16 | 2   | 2   | 2   | 2   | 2   | 10     |
| 17 | 2   | 2   | 1   | 4   | 1   | 10     |
| 18 | 3   | 2   | 5   | 5   | 5   | 20     |
| 19 | 3   | 3   | 3   | 3   | 3   | 15     |
| 20 | 1   | 1   | 1   | 3   | 1   | 7      |

|    |   |   |   |   |   |           |
|----|---|---|---|---|---|-----------|
| 21 | 4 | 1 | 4 | 2 | 4 | <b>15</b> |
| 22 | 5 | 5 | 4 | 5 | 5 | <b>24</b> |
| 23 | 3 | 3 | 3 | 4 | 3 | <b>16</b> |
| 24 | 1 | 1 | 4 | 4 | 3 | <b>13</b> |
| 25 | 2 | 2 | 5 | 3 | 2 | <b>14</b> |
| 26 | 3 | 2 | 3 | 4 | 4 | <b>16</b> |
| 27 | 3 | 2 | 1 | 4 | 4 | <b>14</b> |
| 28 | 3 | 4 | 4 | 4 | 5 | <b>20</b> |
| 29 | 1 | 1 | 2 | 2 | 2 | <b>8</b>  |
| 30 | 4 | 3 | 3 | 3 | 4 | <b>17</b> |
| 31 | 1 | 1 | 1 | 2 | 3 | <b>8</b>  |
| 32 | 2 | 3 | 4 | 2 | 4 | <b>15</b> |
| 33 | 4 | 4 | 4 | 5 | 4 | <b>21</b> |
| 34 | 2 | 2 | 3 | 3 | 4 | <b>14</b> |
| 35 | 3 | 3 | 3 | 4 | 3 | <b>16</b> |
| 36 | 2 | 2 | 4 | 3 | 3 | <b>14</b> |
| 37 | 4 | 2 | 4 | 2 | 2 | <b>14</b> |
| 38 | 1 | 1 | 5 | 1 | 1 | <b>9</b>  |
| 39 | 3 | 2 | 4 | 3 | 2 | <b>14</b> |
| 40 | 3 | 2 | 3 | 3 | 3 | <b>14</b> |
| 41 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 42 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 43 | 4 | 2 | 3 | 5 | 4 | <b>18</b> |
| 44 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 45 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 46 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 47 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 48 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 49 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 50 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 51 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 52 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 53 | 4 | 3 | 4 | 4 | 4 | <b>19</b> |
| 54 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 55 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 56 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 57 | 5 | 5 | 4 | 5 | 4 | <b>23</b> |
| 58 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 59 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |

|    |   |   |   |   |   |           |
|----|---|---|---|---|---|-----------|
| 60 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 61 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 62 | 5 | 4 | 4 | 4 | 4 | <b>21</b> |
| 63 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 64 | 5 | 4 | 4 | 4 | 4 | <b>21</b> |
| 65 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 66 | 5 | 4 | 4 | 4 | 4 | <b>21</b> |
| 67 | 5 | 4 | 2 | 4 | 4 | <b>19</b> |
| 68 | 4 | 5 | 5 | 5 | 4 | <b>23</b> |
| 69 | 4 | 5 | 4 | 4 | 4 | <b>21</b> |
| 70 | 4 | 2 | 4 | 4 | 4 | <b>18</b> |
| 71 | 5 | 4 | 4 | 4 | 4 | <b>21</b> |
| 72 | 5 | 4 | 4 | 4 | 4 | <b>21</b> |
| 73 | 5 | 4 | 4 | 4 | 4 | <b>21</b> |
| 74 | 5 | 4 | 4 | 4 | 4 | <b>21</b> |
| 75 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 76 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 77 | 4 | 2 | 4 | 4 | 4 | <b>18</b> |
| 78 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 79 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 80 | 4 | 5 | 3 | 4 | 5 | <b>21</b> |
| 81 | 5 | 5 | 5 | 5 | 5 | <b>25</b> |
| 82 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 83 | 4 | 5 | 5 | 4 | 4 | <b>22</b> |
| 84 | 5 | 4 | 4 | 2 | 4 | <b>19</b> |
| 85 | 5 | 4 | 4 | 4 | 4 | <b>21</b> |
| 86 | 5 | 5 | 4 | 5 | 5 | <b>24</b> |
| 87 | 4 | 4 | 4 | 4 | 5 | <b>21</b> |
| 88 | 5 | 4 | 4 | 4 | 4 | <b>21</b> |
| 89 | 5 | 3 | 3 | 2 | 5 | <b>18</b> |
| 90 | 4 | 5 | 5 | 4 | 4 | <b>22</b> |
| 91 | 5 | 5 | 5 | 5 | 4 | <b>24</b> |
| 92 | 5 | 4 | 5 | 4 | 4 | <b>22</b> |
| 93 | 5 | 4 | 5 | 4 | 5 | <b>23</b> |
| 94 | 5 | 4 | 5 | 4 | 3 | <b>21</b> |
| 95 | 5 | 4 | 5 | 5 | 5 | <b>24</b> |
| 96 | 4 | 5 | 5 | 5 | 4 | <b>23</b> |
| 97 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 98 | 4 | 5 | 5 | 4 | 5 | <b>23</b> |

|     |   |   |   |   |   |           |
|-----|---|---|---|---|---|-----------|
| 99  | 2 | 3 | 4 | 4 | 4 | <b>17</b> |
| 100 | 4 | 4 | 5 | 4 | 4 | <b>21</b> |

### Sosialisasi

| <b>No</b> | <b>P.6</b> | <b>P.7</b> | <b>P.8</b> | <b>P.9</b> | <b>P.10</b> | <b>Jumlah</b> |
|-----------|------------|------------|------------|------------|-------------|---------------|
| 1         | 3          | 4          | 3          | 4          | 4           | <b>18</b>     |
| 2         | 5          | 3          | 3          | 2          | 5           | <b>18</b>     |
| 3         | 4          | 5          | 5          | 4          | 4           | <b>22</b>     |
| 4         | 5          | 5          | 5          | 5          | 4           | <b>24</b>     |
| 5         | 5          | 4          | 5          | 4          | 4           | <b>22</b>     |
| 6         | 5          | 4          | 5          | 4          | 5           | <b>23</b>     |
| 7         | 5          | 4          | 5          | 4          | 3           | <b>21</b>     |
| 8         | 5          | 4          | 5          | 5          | 5           | <b>24</b>     |
| 9         | 4          | 5          | 5          | 5          | 4           | <b>23</b>     |
| 10        | 4          | 4          | 4          | 4          | 4           | <b>20</b>     |
| 11        | 4          | 5          | 5          | 4          | 5           | <b>23</b>     |
| 12        | 2          | 3          | 4          | 4          | 4           | <b>17</b>     |
| 13        | 4          | 4          | 5          | 4          | 4           | <b>21</b>     |
| 14        | 3          | 4          | 4          | 4          | 4           | <b>19</b>     |
| 15        | 2          | 3          | 2          | 5          | 4           | <b>16</b>     |
| 16        | 2          | 4          | 5          | 4          | 2           | <b>17</b>     |
| 17        | 2          | 4          | 4          | 4          | 2           | <b>16</b>     |
| 18        | 5          | 3          | 2          | 2          | 5           | <b>17</b>     |
| 19        | 3          | 5          | 5          | 4          | 3           | <b>20</b>     |
| 20        | 2          | 5          | 4          | 4          | 2           | <b>17</b>     |
| 21        | 1          | 1          | 5          | 5          | 3           | <b>15</b>     |
| 22        | 5          | 5          | 5          | 5          | 5           | <b>25</b>     |
| 23        | 2          | 4          | 4          | 2          | 2           | <b>14</b>     |
| 24        | 2          | 2          | 2          | 2          | 2           | <b>10</b>     |
| 25        | 4          | 4          | 5          | 5          | 3           | <b>21</b>     |
| 26        | 2          | 2          | 4          | 2          | 3           | <b>13</b>     |
| 27        | 3          | 2          | 4          | 3          | 4           | <b>16</b>     |
| 28        | 3          | 2          | 4          | 3          | 4           | <b>16</b>     |
| 29        | 2          | 2          | 3          | 4          | 3           | <b>14</b>     |
| 30        | 1          | 1          | 3          | 4          | 3           | <b>12</b>     |
| 31        | 2          | 2          | 2          | 2          | 2           | <b>10</b>     |
| 32        | 2          | 2          | 1          | 4          | 1           | <b>10</b>     |
| 33        | 3          | 2          | 5          | 5          | 5           | <b>20</b>     |

|    |   |   |   |   |   |           |
|----|---|---|---|---|---|-----------|
| 34 | 3 | 3 | 3 | 3 | 3 | <b>15</b> |
| 35 | 1 | 1 | 1 | 3 | 1 | <b>7</b>  |
| 36 | 4 | 1 | 4 | 2 | 4 | <b>15</b> |
| 37 | 5 | 5 | 4 | 5 | 5 | <b>24</b> |
| 38 | 3 | 3 | 3 | 4 | 3 | <b>16</b> |
| 39 | 1 | 1 | 4 | 4 | 3 | <b>13</b> |
| 40 | 3 | 2 | 4 | 5 | 3 | <b>17</b> |
| 41 | 4 | 5 | 4 | 4 | 4 | <b>21</b> |
| 42 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 43 | 5 | 4 | 4 | 4 | 4 | <b>21</b> |
| 44 | 4 | 5 | 4 | 5 | 4 | <b>22</b> |
| 45 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 46 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 47 | 4 | 3 | 4 | 4 | 4 | <b>19</b> |
| 48 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 49 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 50 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 51 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 52 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 53 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 54 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 55 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 56 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 57 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 58 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 59 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 60 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 61 | 4 | 4 | 5 | 4 | 5 | <b>22</b> |
| 62 | 5 | 4 | 4 | 5 | 4 | <b>22</b> |
| 63 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 64 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 65 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 66 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 67 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 68 | 4 | 4 | 4 | 4 | 2 | <b>18</b> |
| 69 | 4 | 4 | 4 | 4 | 5 | <b>21</b> |
| 70 | 4 | 4 | 4 | 5 | 4 | <b>21</b> |
| 71 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 72 | 4 | 4 | 4 | 4 | 5 | <b>21</b> |

|     |   |   |   |   |   |    |
|-----|---|---|---|---|---|----|
| 73  | 4 | 4 | 4 | 4 | 4 | 20 |
| 74  | 4 | 4 | 4 | 4 | 4 | 20 |
| 75  | 5 | 4 | 4 | 4 | 3 | 20 |
| 76  | 4 | 5 | 4 | 4 | 4 | 21 |
| 77  | 4 | 4 | 4 | 4 | 4 | 20 |
| 78  | 4 | 4 | 5 | 4 | 4 | 21 |
| 79  | 4 | 4 | 4 | 4 | 4 | 20 |
| 80  | 4 | 4 | 4 | 4 | 4 | 20 |
| 81  | 4 | 4 | 5 | 4 | 4 | 21 |
| 82  | 4 | 4 | 4 | 4 | 4 | 20 |
| 83  | 4 | 5 | 4 | 4 | 4 | 21 |
| 84  | 5 | 5 | 5 | 5 | 4 | 24 |
| 85  | 5 | 5 | 4 | 4 | 4 | 22 |
| 86  | 4 | 4 | 4 | 4 | 4 | 20 |
| 87  | 5 | 3 | 3 | 4 | 4 | 19 |
| 88  | 5 | 5 | 4 | 3 | 4 | 21 |
| 89  | 5 | 5 | 4 | 5 | 4 | 23 |
| 90  | 4 | 5 | 4 | 4 | 4 | 21 |
| 91  | 5 | 5 | 4 | 4 | 4 | 22 |
| 92  | 4 | 4 | 4 | 5 | 4 | 21 |
| 93  | 3 | 4 | 3 | 3 | 4 | 17 |
| 94  | 4 | 4 | 4 | 4 | 4 | 20 |
| 95  | 4 | 4 | 5 | 4 | 4 | 21 |
| 96  | 3 | 3 | 4 | 4 | 4 | 18 |
| 97  | 4 | 4 | 4 | 4 | 4 | 20 |
| 98  | 4 | 5 | 4 | 4 | 4 | 21 |
| 99  | 3 | 3 | 2 | 3 | 4 | 15 |
| 100 | 4 | 4 | 5 | 4 | 4 | 21 |

## SUMATERA UTARA MEDAN

### Kepercayaan

| No | P.11 | P.12 | P.13 | P.14 | P.15 | Jumlah |
|----|------|------|------|------|------|--------|
| 1  | 2    | 1    | 2    | 4    | 4    | 13     |
| 2  | 5    | 5    | 5    | 4    | 5    | 24     |
| 3  | 4    | 4    | 4    | 4    | 5    | 21     |
| 4  | 2    | 1    | 2    | 5    | 5    | 15     |
| 5  | 5    | 2    | 2    | 4    | 4    | 17     |
| 6  | 4    | 3    | 2    | 4    | 5    | 18     |
| 7  | 4    | 4    | 4    | 4    | 4    | 20     |

|    |   |   |   |   |   |           |
|----|---|---|---|---|---|-----------|
| 8  | 5 | 3 | 3 | 4 | 3 | <b>18</b> |
| 9  | 4 | 2 | 2 | 4 | 4 | <b>16</b> |
| 10 | 4 | 4 | 4 | 5 | 4 | <b>21</b> |
| 11 | 3 | 2 | 2 | 4 | 4 | <b>15</b> |
| 12 | 4 | 4 | 3 | 4 | 4 | <b>19</b> |
| 13 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 14 | 4 | 1 | 2 | 2 | 3 | <b>12</b> |
| 15 | 4 | 3 | 3 | 5 | 4 | <b>19</b> |
| 16 | 3 | 3 | 2 | 5 | 5 | <b>18</b> |
| 17 | 5 | 4 | 2 | 4 | 5 | <b>20</b> |
| 18 | 2 | 2 | 1 | 4 | 5 | <b>14</b> |
| 19 | 4 | 3 | 3 | 4 | 5 | <b>19</b> |
| 20 | 3 | 2 | 2 | 4 | 2 | <b>13</b> |
| 21 | 5 | 4 | 4 | 5 | 4 | <b>22</b> |
| 22 | 5 | 4 | 4 | 3 | 5 | <b>21</b> |
| 23 | 4 | 3 | 3 | 4 | 4 | <b>18</b> |
| 24 | 4 | 4 | 4 | 3 | 1 | <b>16</b> |
| 25 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 26 | 4 | 4 | 4 | 4 | 3 | <b>19</b> |
| 27 | 4 | 4 | 4 | 4 | 3 | <b>19</b> |
| 28 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 29 | 4 | 4 | 4 | 2 | 2 | <b>16</b> |
| 30 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 31 | 4 | 4 | 4 | 5 | 3 | <b>20</b> |
| 32 | 4 | 4 | 4 | 5 | 3 | <b>20</b> |
| 33 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 34 | 4 | 1 | 2 | 4 | 2 | <b>13</b> |
| 35 | 4 | 3 | 3 | 1 | 4 | <b>15</b> |
| 36 | 3 | 3 | 2 | 4 | 3 | <b>15</b> |
| 37 | 5 | 4 | 2 | 4 | 4 | <b>19</b> |
| 38 | 2 | 2 | 1 | 4 | 1 | <b>10</b> |
| 39 | 4 | 3 | 3 | 2 | 3 | <b>15</b> |
| 40 | 3 | 2 | 2 | 3 | 3 | <b>13</b> |
| 41 | 5 | 4 | 4 | 4 | 4 | <b>21</b> |
| 42 | 5 | 4 | 4 | 4 | 4 | <b>21</b> |
| 43 | 4 | 3 | 3 | 5 | 5 | <b>20</b> |
| 44 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 45 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |

|    |   |   |   |   |   |           |
|----|---|---|---|---|---|-----------|
| 46 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 47 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 48 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 49 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 50 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 51 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 52 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 53 | 4 | 5 | 4 | 4 | 4 | <b>21</b> |
| 54 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 55 | 4 | 4 | 2 | 4 | 4 | <b>18</b> |
| 56 | 4 | 4 | 5 | 4 | 4 | <b>21</b> |
| 57 | 4 | 4 | 4 | 5 | 4 | <b>21</b> |
| 58 | 4 | 1 | 4 | 4 | 4 | <b>17</b> |
| 59 | 4 | 1 | 4 | 4 | 4 | <b>17</b> |
| 60 | 4 | 2 | 4 | 5 | 4 | <b>19</b> |
| 61 | 4 | 2 | 4 | 5 | 4 | <b>19</b> |
| 62 | 4 | 2 | 4 | 5 | 5 | <b>20</b> |
| 63 | 4 | 4 | 4 | 5 | 4 | <b>21</b> |
| 64 | 4 | 2 | 4 | 5 | 4 | <b>19</b> |
| 65 | 4 | 4 | 4 | 5 | 4 | <b>21</b> |
| 66 | 4 | 4 | 2 | 2 | 4 | <b>16</b> |
| 67 | 4 | 2 | 4 | 3 | 4 | <b>17</b> |
| 68 | 4 | 5 | 4 | 4 | 4 | <b>21</b> |
| 69 | 4 | 4 | 1 | 2 | 2 | <b>13</b> |
| 70 | 4 | 4 | 3 | 3 | 4 | <b>18</b> |
| 71 | 4 | 1 | 3 | 2 | 1 | <b>11</b> |
| 72 | 4 | 4 | 4 | 2 | 3 | <b>17</b> |
| 73 | 4 | 1 | 2 | 1 | 4 | <b>12</b> |
| 74 | 4 | 4 | 3 | 3 | 2 | <b>16</b> |
| 75 | 4 | 4 | 2 | 2 | 5 | <b>17</b> |
| 76 | 4 | 2 | 4 | 4 | 5 | <b>19</b> |
| 77 | 4 | 2 | 4 | 4 | 5 | <b>19</b> |
| 78 | 4 | 2 | 3 | 3 | 4 | <b>16</b> |
| 79 | 4 | 4 | 4 | 4 | 5 | <b>21</b> |
| 80 | 4 | 3 | 4 | 4 | 5 | <b>20</b> |
| 81 | 4 | 5 | 5 | 5 | 5 | <b>24</b> |
| 82 | 4 | 4 | 5 | 4 | 4 | <b>21</b> |
| 83 | 4 | 5 | 4 | 4 | 4 | <b>21</b> |
| 84 | 4 | 4 | 4 | 5 | 5 | <b>22</b> |



|     |   |   |   |   |   |           |
|-----|---|---|---|---|---|-----------|
| 85  | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 86  | 4 | 4 | 4 | 4 | 3 | <b>19</b> |
| 87  | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 88  | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 89  | 4 | 5 | 4 | 4 | 5 | <b>22</b> |
| 90  | 5 | 5 | 5 | 4 | 5 | <b>24</b> |
| 91  | 4 | 5 | 4 | 4 | 4 | <b>21</b> |
| 92  | 4 | 5 | 5 | 4 | 4 | <b>22</b> |
| 93  | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 94  | 4 | 4 | 3 | 4 | 4 | <b>19</b> |
| 95  | 5 | 5 | 4 | 4 | 4 | <b>22</b> |
| 96  | 4 | 4 | 3 | 4 | 4 | <b>19</b> |
| 97  | 4 | 4 | 2 | 4 | 4 | <b>18</b> |
| 98  | 4 | 5 | 5 | 4 | 4 | <b>22</b> |
| 99  | 4 | 3 | 2 | 2 | 3 | <b>14</b> |
| 100 | 4 | 4 | 4 | 5 | 4 | <b>21</b> |

### Literasi

| No | P.16 | P.17 | P.18 | P.19 | P.20 | Jumlah    |
|----|------|------|------|------|------|-----------|
| 1  | 4    | 2    | 3    | 3    | 3    | <b>15</b> |
| 2  | 4    | 2    | 4    | 4    | 2    | <b>16</b> |
| 3  | 3    | 3    | 3    | 3    | 3    | <b>15</b> |
| 4  | 4    | 4    | 4    | 4    | 4    | <b>20</b> |
| 5  | 4    | 4    | 4    | 3    | 3    | <b>18</b> |
| 6  | 3    | 5    | 5    | 3    | 5    | <b>21</b> |
| 7  | 5    | 4    | 5    | 4    | 5    | <b>23</b> |
| 8  | 4    | 4    | 4    | 2    | 2    | <b>16</b> |
| 9  | 4    | 4    | 4    | 2    | 2    | <b>16</b> |
| 10 | 5    | 4    | 4    | 5    | 5    | <b>23</b> |
| 11 | 3    | 2    | 4    | 1    | 3    | <b>13</b> |
| 12 | 2    | 5    | 4    | 3    | 2    | <b>16</b> |
| 13 | 4    | 4    | 5    | 5    | 3    | <b>21</b> |
| 14 | 3    | 3    | 4    | 3    | 4    | <b>17</b> |
| 15 | 4    | 3    | 4    | 2    | 2    | <b>15</b> |
| 16 | 2    | 2    | 5    | 2    | 2    | <b>13</b> |
| 17 | 4    | 1    | 4    | 1    | 2    | <b>12</b> |
| 18 | 5    | 5    | 5    | 5    | 5    | <b>25</b> |
| 19 | 3    | 2    | 4    | 2    | 3    | <b>14</b> |

|    |   |   |   |   |   |           |
|----|---|---|---|---|---|-----------|
| 20 | 2 | 1 | 4 | 2 | 2 | <b>11</b> |
| 21 | 2 | 1 | 3 | 3 | 2 | <b>11</b> |
| 22 | 5 | 5 | 4 | 4 | 4 | <b>22</b> |
| 23 | 4 | 4 | 4 | 4 | 3 | <b>19</b> |
| 24 | 2 | 1 | 3 | 5 | 2 | <b>13</b> |
| 25 | 5 | 2 | 5 | 4 | 2 | <b>18</b> |
| 26 | 4 | 3 | 4 | 4 | 3 | <b>18</b> |
| 27 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 28 | 5 | 3 | 5 | 4 | 4 | <b>21</b> |
| 29 | 4 | 2 | 3 | 2 | 5 | <b>16</b> |
| 30 | 4 | 4 | 2 | 5 | 4 | <b>19</b> |
| 31 | 3 | 2 | 4 | 4 | 4 | <b>17</b> |
| 32 | 4 | 4 | 3 | 3 | 4 | <b>18</b> |
| 33 | 4 | 4 | 4 | 3 | 4 | <b>19</b> |
| 34 | 4 | 1 | 2 | 2 | 2 | <b>11</b> |
| 35 | 4 | 3 | 4 | 2 | 5 | <b>18</b> |
| 36 | 3 | 3 | 4 | 4 | 4 | <b>18</b> |
| 37 | 5 | 4 | 4 | 3 | 3 | <b>19</b> |
| 38 | 2 | 2 | 5 | 4 | 3 | <b>16</b> |
| 39 | 4 | 3 | 5 | 2 | 2 | <b>16</b> |
| 40 | 3 | 2 | 4 | 3 | 2 | <b>14</b> |
| 41 | 5 | 4 | 4 | 4 | 4 | <b>21</b> |
| 42 | 5 | 4 | 4 | 4 | 4 | <b>21</b> |
| 43 | 4 | 3 | 5 | 3 | 5 | <b>20</b> |
| 44 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 45 | 4 | 4 | 4 | 4 | 2 | <b>18</b> |
| 46 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 47 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 48 | 4 | 4 | 4 | 4 | 1 | <b>17</b> |
| 49 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 50 | 4 | 4 | 5 | 4 | 4 | <b>21</b> |
| 51 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 52 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 53 | 4 | 5 | 5 | 4 | 4 | <b>22</b> |
| 54 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 55 | 4 | 4 | 4 | 3 | 4 | <b>19</b> |
| 56 | 4 | 4 | 4 | 5 | 4 | <b>21</b> |
| 57 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 58 | 4 | 1 | 4 | 2 | 4 | <b>15</b> |

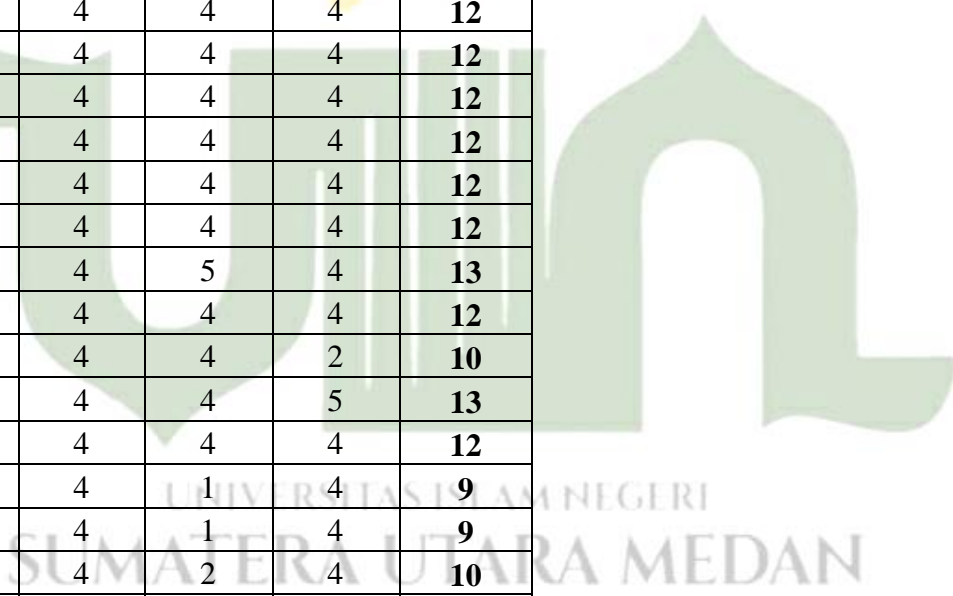
|    |   |   |   |   |   |           |
|----|---|---|---|---|---|-----------|
| 59 | 4 | 1 | 4 | 4 | 4 | <b>17</b> |
| 60 | 4 | 2 | 4 | 4 | 4 | <b>18</b> |
| 61 | 4 | 2 | 4 | 4 | 4 | <b>18</b> |
| 62 | 4 | 2 | 4 | 4 | 3 | <b>17</b> |
| 63 | 4 | 4 | 4 | 4 | 3 | <b>19</b> |
| 64 | 4 | 2 | 4 | 4 | 5 | <b>19</b> |
| 65 | 4 | 4 | 4 | 4 | 3 | <b>19</b> |
| 66 | 4 | 4 | 4 | 4 | 3 | <b>19</b> |
| 67 | 4 | 2 | 4 | 4 | 3 | <b>17</b> |
| 68 | 4 | 5 | 5 | 4 | 4 | <b>22</b> |
| 69 | 4 | 4 | 4 | 4 | 3 | <b>19</b> |
| 70 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 71 | 4 | 1 | 4 | 4 | 4 | <b>17</b> |
| 72 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 73 | 4 | 1 | 4 | 4 | 3 | <b>16</b> |
| 74 | 4 | 4 | 4 | 4 | 2 | <b>18</b> |
| 75 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 76 | 4 | 2 | 4 | 4 | 3 | <b>17</b> |
| 77 | 4 | 2 | 4 | 4 | 4 | <b>18</b> |
| 78 | 4 | 2 | 4 | 4 | 5 | <b>19</b> |
| 79 | 4 | 4 | 4 | 4 | 3 | <b>19</b> |
| 80 | 4 | 3 | 3 | 4 | 4 | <b>18</b> |
| 81 | 4 | 5 | 4 | 4 | 5 | <b>22</b> |
| 82 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 83 | 4 | 5 | 4 | 4 | 3 | <b>20</b> |
| 84 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 85 | 4 | 4 | 5 | 4 | 4 | <b>21</b> |
| 86 | 4 | 4 | 4 | 4 | 5 | <b>21</b> |
| 87 | 4 | 4 | 5 | 4 | 4 | <b>21</b> |
| 88 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 89 | 4 | 5 | 4 | 4 | 5 | <b>22</b> |
| 90 | 5 | 5 | 4 | 4 | 5 | <b>23</b> |
| 91 | 4 | 5 | 4 | 4 | 5 | <b>22</b> |
| 92 | 4 | 5 | 5 | 5 | 4 | <b>23</b> |
| 93 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 94 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |
| 95 | 5 | 5 | 4 | 4 | 5 | <b>23</b> |
| 96 | 4 | 4 | 5 | 5 | 5 | <b>23</b> |
| 97 | 4 | 4 | 4 | 4 | 5 | <b>21</b> |

|     |   |   |   |   |   |           |
|-----|---|---|---|---|---|-----------|
| 98  | 4 | 5 | 5 | 5 | 5 | <b>24</b> |
| 99  | 4 | 3 | 4 | 4 | 2 | <b>17</b> |
| 100 | 4 | 4 | 4 | 4 | 4 | <b>20</b> |

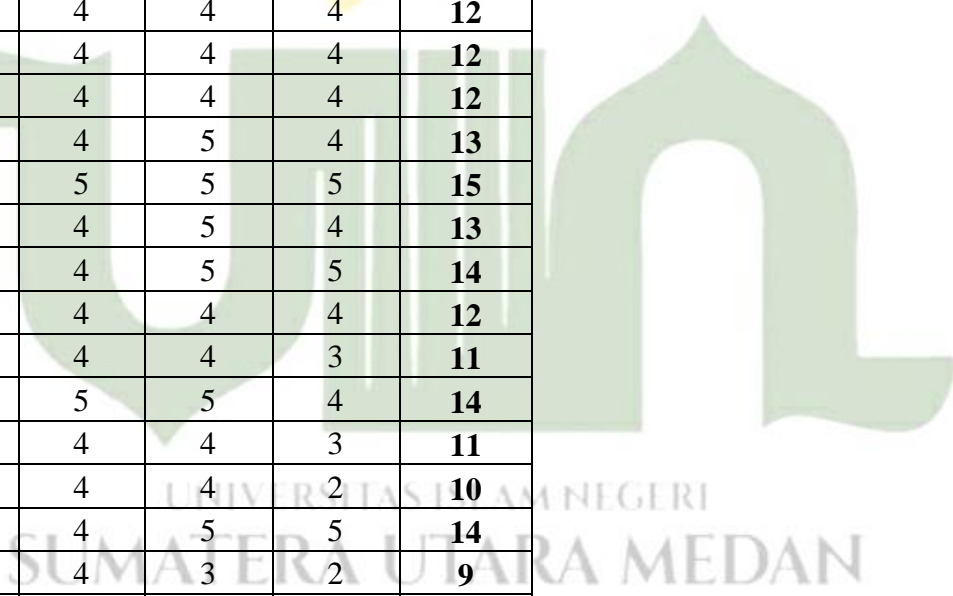
### Keengganan

| No | P.21 | P.22 | P.23 | Jumlah    |
|----|------|------|------|-----------|
| 1  | 4    | 2    | 2    | <b>8</b>  |
| 2  | 4    | 2    | 2    | <b>8</b>  |
| 3  | 3    | 3    | 3    | <b>9</b>  |
| 4  | 4    | 4    | 4    | <b>12</b> |
| 5  | 4    | 4    | 3    | <b>11</b> |
| 6  | 3    | 5    | 1    | <b>9</b>  |
| 7  | 5    | 4    | 3    | <b>12</b> |
| 8  | 4    | 4    | 4    | <b>12</b> |
| 9  | 4    | 4    | 2    | <b>10</b> |
| 10 | 5    | 4    | 4    | <b>13</b> |
| 11 | 3    | 2    | 2    | <b>7</b>  |
| 12 | 2    | 5    | 2    | <b>9</b>  |
| 13 | 4    | 4    | 2    | <b>10</b> |
| 14 | 3    | 3    | 1    | <b>7</b>  |
| 15 | 4    | 3    | 2    | <b>9</b>  |
| 16 | 2    | 2    | 2    | <b>6</b>  |
| 17 | 4    | 1    | 1    | <b>6</b>  |
| 18 | 5    | 5    | 2    | <b>12</b> |
| 19 | 3    | 2    | 3    | <b>8</b>  |
| 20 | 2    | 1    | 2    | <b>5</b>  |
| 21 | 2    | 1    | 2    | <b>5</b>  |
| 22 | 5    | 5    | 5    | <b>15</b> |
| 23 | 4    | 4    | 4    | <b>12</b> |
| 24 | 2    | 1    | 2    | <b>5</b>  |
| 25 | 5    | 2    | 2    | <b>9</b>  |
| 26 | 4    | 3    | 2    | <b>9</b>  |
| 27 | 4    | 4    | 4    | <b>12</b> |
| 28 | 5    | 3    | 3    | <b>11</b> |
| 29 | 4    | 2    | 2    | <b>8</b>  |
| 30 | 4    | 4    | 4    | <b>12</b> |

|    |   |   |   |           |
|----|---|---|---|-----------|
| 31 | 3 | 2 | 2 | <b>7</b>  |
| 32 | 4 | 4 | 3 | <b>11</b> |
| 33 | 4 | 4 | 4 | <b>12</b> |
| 34 | 4 | 1 | 2 | <b>7</b>  |
| 35 | 4 | 3 | 3 | <b>10</b> |
| 36 | 3 | 3 | 2 | <b>8</b>  |
| 37 | 5 | 4 | 2 | <b>11</b> |
| 38 | 2 | 2 | 1 | <b>5</b>  |
| 39 | 4 | 3 | 3 | <b>10</b> |
| 40 | 3 | 2 | 2 | <b>7</b>  |
| 41 | 5 | 4 | 4 | <b>13</b> |
| 42 | 5 | 4 | 4 | <b>13</b> |
| 43 | 4 | 3 | 3 | <b>10</b> |
| 44 | 4 | 4 | 4 | <b>12</b> |
| 45 | 4 | 4 | 4 | <b>12</b> |
| 46 | 4 | 4 | 4 | <b>12</b> |
| 47 | 4 | 4 | 4 | <b>12</b> |
| 48 | 4 | 4 | 4 | <b>12</b> |
| 49 | 4 | 4 | 4 | <b>12</b> |
| 50 | 4 | 4 | 4 | <b>12</b> |
| 51 | 4 | 4 | 4 | <b>12</b> |
| 52 | 4 | 4 | 4 | <b>12</b> |
| 53 | 4 | 5 | 4 | <b>13</b> |
| 54 | 4 | 4 | 4 | <b>12</b> |
| 55 | 4 | 4 | 2 | <b>10</b> |
| 56 | 4 | 4 | 5 | <b>13</b> |
| 57 | 4 | 4 | 4 | <b>12</b> |
| 58 | 4 | 1 | 4 | <b>9</b>  |
| 59 | 4 | 1 | 4 | <b>9</b>  |
| 60 | 4 | 2 | 4 | <b>10</b> |
| 61 | 4 | 2 | 4 | <b>10</b> |
| 62 | 4 | 2 | 4 | <b>10</b> |
| 63 | 4 | 4 | 4 | <b>12</b> |
| 64 | 4 | 2 | 4 | <b>10</b> |
| 65 | 4 | 4 | 4 | <b>12</b> |
| 66 | 4 | 4 | 4 | <b>12</b> |
| 67 | 4 | 2 | 4 | <b>10</b> |
| 68 | 4 | 5 | 5 | <b>14</b> |
| 69 | 4 | 4 | 4 | <b>12</b> |



|     |   |   |   |           |
|-----|---|---|---|-----------|
| 70  | 4 | 4 | 4 | <b>12</b> |
| 71  | 4 | 1 | 4 | <b>9</b>  |
| 72  | 4 | 4 | 3 | <b>11</b> |
| 73  | 4 | 1 | 4 | <b>9</b>  |
| 74  | 4 | 4 | 2 | <b>10</b> |
| 75  | 4 | 4 | 4 | <b>12</b> |
| 76  | 4 | 2 | 4 | <b>10</b> |
| 77  | 4 | 2 | 4 | <b>10</b> |
| 78  | 4 | 2 | 3 | <b>9</b>  |
| 79  | 4 | 4 | 3 | <b>11</b> |
| 80  | 4 | 3 | 4 | <b>11</b> |
| 81  | 4 | 5 | 5 | <b>14</b> |
| 82  | 4 | 4 | 5 | <b>13</b> |
| 83  | 4 | 5 | 4 | <b>13</b> |
| 84  | 4 | 4 | 4 | <b>12</b> |
| 85  | 4 | 4 | 4 | <b>12</b> |
| 86  | 4 | 4 | 4 | <b>12</b> |
| 87  | 4 | 4 | 4 | <b>12</b> |
| 88  | 4 | 4 | 4 | <b>12</b> |
| 89  | 4 | 5 | 4 | <b>13</b> |
| 90  | 5 | 5 | 5 | <b>15</b> |
| 91  | 4 | 5 | 4 | <b>13</b> |
| 92  | 4 | 5 | 5 | <b>14</b> |
| 93  | 4 | 4 | 4 | <b>12</b> |
| 94  | 4 | 4 | 3 | <b>11</b> |
| 95  | 5 | 5 | 4 | <b>14</b> |
| 96  | 4 | 4 | 3 | <b>11</b> |
| 97  | 4 | 4 | 2 | <b>10</b> |
| 98  | 4 | 5 | 5 | <b>14</b> |
| 99  | 4 | 3 | 2 | <b>9</b>  |
| 100 | 4 | 4 | 4 | <b>12</b> |





## LAMPIRAN HASIL SPSS VERSI 20

**Variables Entered/Removed<sup>a</sup>**

| Model | Variables Entered  | Variables Removed | Method |
|-------|--|-------------------|--------|
| 1     | Literasi,<br>Sosialisasi,<br>Kepercayaan,<br>Lokasi <sup>b</sup> |                   | Enter  |

a. Dependent Variable: Keengganan

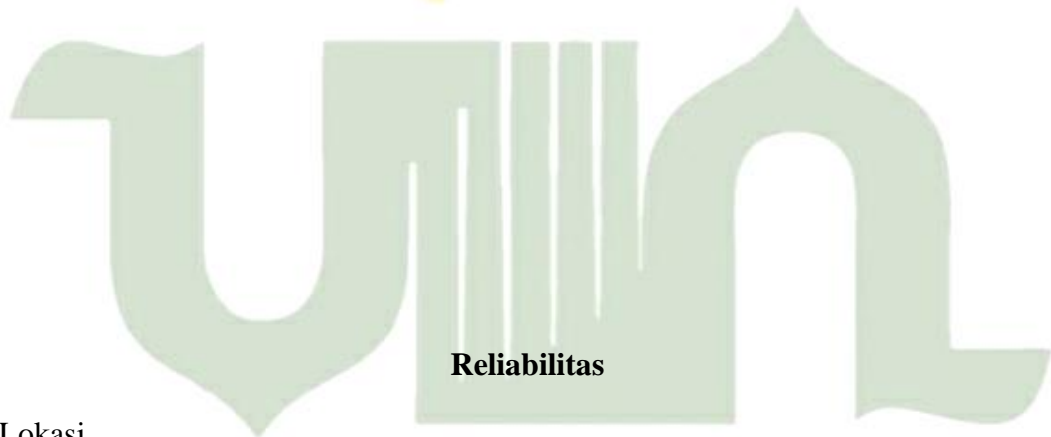
b. All requested variables entered.

**Residuals Statistics<sup>a</sup>**

|                      | Minimum | Maximum | Mean  | Std. Deviation | N   |
|----------------------|---------|---------|-------|----------------|-----|
| Predicted Value      | 4.79    | 14.23   | 10.65 | 2.034          | 100 |
| Std. Predicted Value | -2.881  | 1.761   | .000  | 1.000          | 100 |

|                                   |        |        |       |       |     |
|-----------------------------------|--------|--------|-------|-------|-----|
| Standard Error of Predicted Value | .117   | .441   | .221  | .083  | 100 |
| Adjusted Predicted Value          | 4.76   | 14.24  | 10.65 | 2.029 | 100 |
| Residual                          | -2.369 | 2.905  | .000  | 1.032 | 100 |
| Std. Residual                     | -2.250 | 2.759  | .000  | .980  | 100 |
| Stud. Residual                    | -2.349 | 2.862  | -.002 | 1.015 | 100 |
| Deleted Residual                  | -2.582 | 3.127  | -.004 | 1.109 | 100 |
| Stud. Deleted Residual            | -2.407 | 2.978  | -.002 | 1.026 | 100 |
| Mahal. Distance                   | .227   | 16.392 | 3.960 | 3.839 | 100 |
| Cook's Distance                   | .000   | .199   | .016  | .031  | 100 |
| Centered Leverage Value           | .002   | .166   | .040  | .039  | 100 |

a. Dependent Variable: Keengganan



Lokasi

UNIVERSITAS ISLAM NEGERI  
RA UTARA MEDAN

### Reliability Statistics

| Cronbach's Alpha | N of Items |
|------------------|------------|
| .842             | 5          |

### Item-Total Statistics

|  | Scale Mean if Item Deleted | Scale Variance if Item Deleted | Corrected Item-Total Correlation | Cronbach's Alpha if Item Deleted |
|--|----------------------------|--------------------------------|----------------------------------|----------------------------------|
|  |                            |                                |                                  |                                  |



|     |       |        |      |      |
|-----|-------|--------|------|------|
| P.4 | 14.72 | 9.295  | .740 | .782 |
| P.5 | 14.94 | 9.107  | .755 | .778 |
| P.6 | 14.52 | 11.787 | .501 | .845 |
| P.7 | 14.58 | 11.640 | .590 | .825 |
| P.8 | 14.60 | 11.212 | .680 | .804 |

Sosialisasi

**Reliability Statistics**

| Cronbach's Alpha | N of Items |
|------------------|------------|
| .792             | 5          |



**Item-Total Statistics**

|      | Scale Mean if Item Deleted | Scale Variance if Item Deleted | Corrected Item-Total Correlation | Cronbach's Alpha if Item Deleted |
|------|----------------------------|--------------------------------|----------------------------------|----------------------------------|
| P.9  | 15.47                      | 6.231                          | .682                             | .714                             |
| P.10 | 15.43                      | 6.328                          | .647                             | .728                             |
| P.11 | 15.22                      | 7.507                          | .564                             | .756                             |
| P.12 | 15.24                      | 8.467                          | .418                             | .796                             |
| P.13 | 15.40                      | 7.556                          | .566                             | .756                             |

UNIVERSITAS ISLAM NEGERI  
SUMATERA UTARA MEDAN

Kepercayaan

**Reliability Statistics**

| Cronbach's Alpha | N of Items |
|------------------|------------|
| .645             | 5          |

**Item-Total Statistics**

|      | Scale Mean<br>if Item<br>Deleted | Scale<br>Variance if<br>Item Deleted | Corrected<br>Item-Total<br>Correlation | Cronbach's<br>Alpha if Item<br>Deleted |
|------|----------------------------------|--------------------------------------|--|--|
| P.14 | 14.65                            | 7.058                                | .377                                   | .615                                   |
| P.15 | 15.18                            | 4.977                                | .455                                   | .566                                   |
| P.16 | 15.19                            | 4.964                                | .586                                   | .487                                   |
| P.17 | 14.76                            | 6.386                                | .303                                   | .635                                   |
| P.18 | 14.74                            | 6.295                                | .323                                   | .626                                   |

Literasi

#### Reliability Statistics

| Cronbach's<br>Alpha | N of<br>Items |
|---------------------|---------------|
| .675                | 5             |



#### Item-Total Statistics

|      | Scale Mean<br>if Item<br>Deleted | Scale<br>Variance if<br>Item Deleted | Corrected<br>Item-Total<br>Correlation | Cronbach's<br>Alpha if Item<br>Deleted |
|------|----------------------------------|--------------------------------------|--|--|
| P.19 | 14.76                            | 6.608                                | .456                                   | .624                                   |
| P.20 | 15.27                            | 4.442                                | .533                                   | .581                                   |
| P.21 | 14.60                            | 7.394                                | .271                                   | .682                                   |
| P.22 | 14.99                            | 5.869                                | .467                                   | .607                                   |
| P.23 | 15.06                            | 5.330                                | .481                                   | .599                                   |

UNIVERSITAS ISLAM NEGERI  
SUMATERA UTARA MEDAN

Keengganan

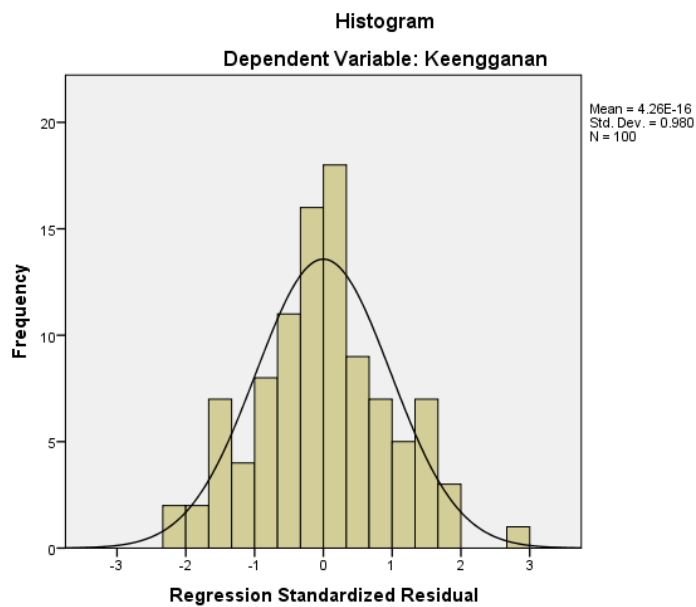
#### Reliability Statistics

| Cronbach's<br>Alpha | N of<br>Items |
|---------------------|---------------|
| .641                | 3             |

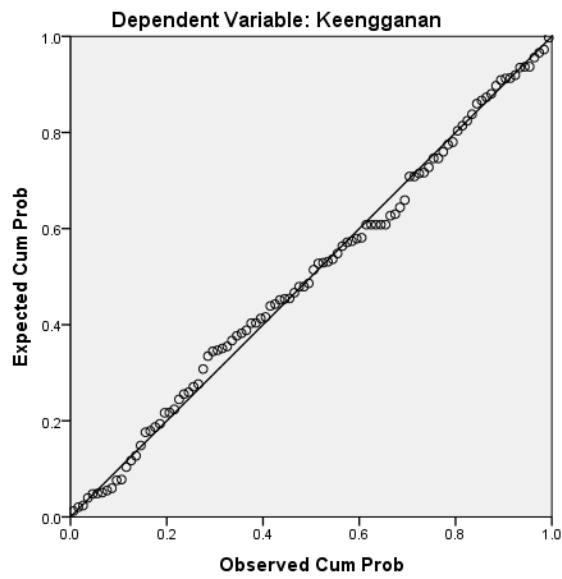
### Item-Total Statistics

|     | Scale Mean<br>if Item<br>Deleted | Scale<br>Variance if<br>Item Deleted | Corrected<br>Item-Total<br>Correlation | Cronbach's<br>Alpha if Item<br>Deleted |
|-----|----------------------------------|--------------------------------------|--|--|
| P.1 | 6.74                             | 3.568                                | .489                                   | .571                                   |
| P.2 | 7.25                             | 2.149                                | .460                                   | .565                                   |
| P.3 | 7.31                             | 2.458                                | .491                                   | .486                                   |

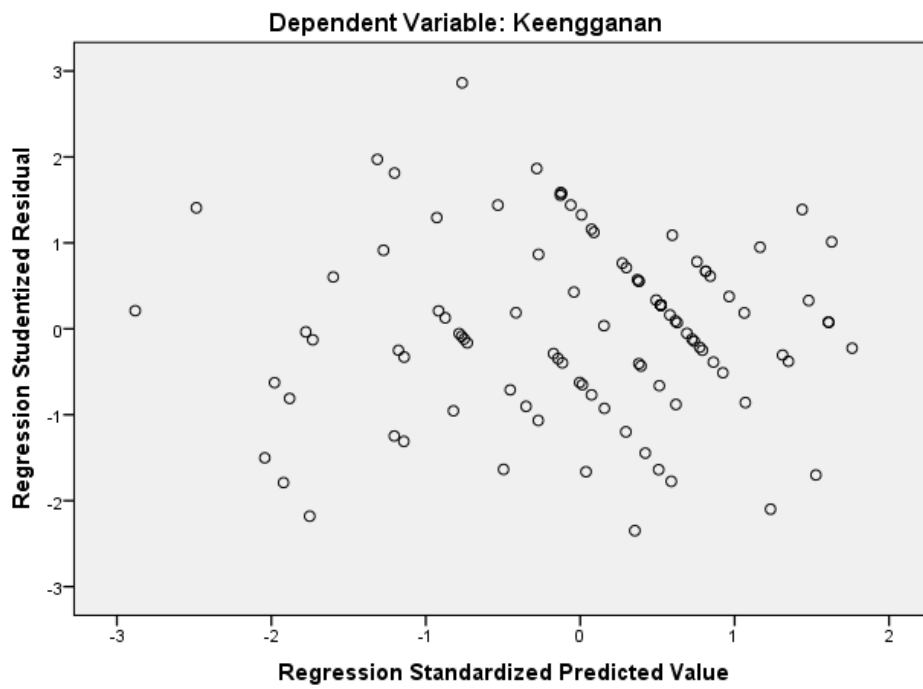
### Normalitas



Normal P-P Plot of Regression Standardized Residual



Scatterplot



One-Sample Kolmogorov-Smirnov Test

|   |                         |
|---|-------------------------|
|   | Unstandardized Residual |
| N | 100                     |

|                                  |                |            |
|----------------------------------|----------------|------------|
| Normal Parameters <sup>a,b</sup> | Mean           | 0E-7       |
|                                  | Std. Deviation | 1.03151118 |
| Most Extreme Differences         | Absolute       | .051       |
|                                  | Positive       | .050       |
|                                  | Negative       | -.051      |
| Kolmogorov-Smirnov Z             |                | .513       |
| Asymp. Sig. (2-tailed)           |                | .955       |

a. Test distribution is Normal.

b. Calculated from data.

### Uji T

#### Coefficients<sup>a</sup>

| Model | Unstandardized Coefficients |            | Standardized Coefficients | t    | Sig.   | Collinearity Statistics |      |       |
|-------|-----------------------------|------------|---------------------------|------|--------|-------------------------|------|-------|
|       | B                           | Std. Error | Beta                      |      |        | Tolerance               | VIF  |       |
|       | (Constant)                  | -3.969     | .888                      |      | -4.468 | .000                    |      |       |
| 1     | Lokasi                      | .132       | .039                      | .231 | 3.425  | .001                    | .472 | 2.120 |
|       | Sosialisasi                 | .060       | .036                      | .087 | 1.665  | .099                    | .797 | 1.255 |
|       | Kepercayaan                 | .151       | .041                      | .193 | 3.665  | .000                    | .773 | 1.294 |
|       | Literasi                    | .440       | .052                      | .565 | 8.403  | .000                    | .476 | 2.101 |

a. Dependent Variable: Keengganan

### Uji F

#### ANOVA<sup>a</sup>

| Model |            | Sum of Squares | df | Mean Square | F      | Sig.              |
|-------|------------|----------------|----|-------------|--------|-------------------|
| 1     | Regression | 409.412        | 4  | 102.353     | 92.308 | .000 <sup>b</sup> |
|       | Residual   | 105.338        | 95 | 1.109       |        |                   |
|       | Total      | 514.750        | 99 |             |        |                   |

a. Dependent Variable: Keengganan

b. Predictors: (Constant), Literasi, Sosialisasi, Kepercayaan, Lokasi

### Uji R<sup>2</sup>

#### Model Summary<sup>b</sup>

| Model | R                 | R Square | Adjusted R Square | Std. Error of the Estimate | Durbin-Watson |
|-------|-------------------|----------|-------------------|----------------------------|---------------|
| 1     | .892 <sup>a</sup> | .795     | .787              | 1.053                      | 1.897         |

a. Predictors: (Constant), Literasi, Sosialisasi, Kepercayaan, Lokasi

b. Dependent Variable: Keengganan



UNIVERSITAS ISLAM NEGERI  
SUMATERA UTARA MEDAN